

Ace Manufacturing Systems Ltd. – Case Study



Company Name : ACE MANUFACTURING SYSTEMS LTD.

Location : BANGALORE, INDIA.

About the company : AMS IS THE LARGEST MANUFACTURER OF VERTICAL MACHINING CENTERS IN INDIA.

Industry Sector : MACHINERY.

SolidWorks Seats : 13 SEATS (12 PRO AND 1 PREMIUM)

Existing System : AUTOCAD MECHANICAL

Web: WWW.AMSLINDIA.NET

Customer's Critical Business Issues:

1. TO REDUCE DESIGN TIME
2. REDUCE ERRORS / REWORKS IN THE SHOP FLOOR
3. LARGE ASSEMBLY MANAGEMENT AND CONFIGURATION MANAGEMENT
4. INTERFERENCE CHECKS
5. TO COME OUT WITH THE NEW PRODUCTS IN SHORTER TIME PERIOD

Why We Won?

1. NEED FOR AN EASY TO USE AND EASY TO LEARN 3D PACKAGE.
2. SMOOTH TRANSITION FROM 2D TO 3D
3. OUR PROVEN SUPPORT AND PERSISTENCE IN USAGE OF THE SOFTWARE WHICH THEY HAD A VERY STRONG FEEDBACK FROM THEIR GROUP COMPANY WHO IS A BIG SOLIDWORKS USER.
4. VERY GOOD REFERENCES FROM THEIR SISTER CONCERNS OF **AMS** WHO ARE SOLIDWORKS USERS.
5. EXCELLENT RAPPORT OF BOTH **SolidWorks** AND **SIM Tech** TEAM WITH THE MANAGEMENT OF THE GROUP.
6. PROFESSIONAL POST SALES TRAINING AND IMPLEMENTATION PLAN